

BUSINESS CASE FOR DAY OPPORTUNITIES CONTRACT AWARD



1. EXECUTIVE SUMMARY

This business case describes our overarching ambition and plan to transform the current Day Opportunities services within Plymouth. To achieve this our recommended option would be to direct award a new contract to the incumbent Day Opportunities suppliers (10 contracts) for 2 years from 1st April 2023 until 31st March 2025 to enable strategic review and remodeling of the services.

A business case will be developed and brought back to Cabinet to describe the recommended approach and procurement activity.

2. THE SERVICES

Day Opportunities services offer a range of activities and support delivered within both building and community settings.

Day Opportunities support people with complex social care needs to become more independent through a focus on prevention, reduced social isolation, improved health & wellbeing, increase self-management of their health condition and reduced reliance on paid support through involvement in social, leisure, and key life-skills development activities in the community.

The 10 commissioned Day Opportunities contracted services represent a total budget of £1,300,890 per annum and currently support 198 clients (*as of 17/02/2023*).

Day Opportunities in Plymouth cross all adults ages (18+) and cover a broad range of primary needs: Learning Disability; Autism Spectrum Disorder; Mental Health and Wellbeing; Access & Mobility; Personal Care Support; Sensory Impairment; Substance Misuse; Social Isolation and Memory & Cognition.

The services relevant to this business case are set out in the table below. These will form part of the design of the future approach to ensure the full range of needs are considered:

Provider	Primary Support Needs	Current number of clients (as of 17/2/23)	Annual contract value
Age UK (OP/Dementia)	Older people, dementia, learning disability, mental health, physical support, social support, memory and cognition	28 Clients	£128,916.32
Headway	Needs arising from acquired brain injury	8 Clients	£53,550.64
I-Grow Care and Support	Learning disability, autism, physical support	11 Clients	£60,780.72

Improving Lives (Plymouth Guild / Better Futures)	Learning disability, autism, mental health, physical support, sensory support, social support	25 Clients	£79,258.20
Plymouth Highbury Trust	Learning disability, sensory support	23 Clients	£243,126.00
Plymouth Independent Living	Learning disability	7 clients	£16,887.52
Salutem/Ambito	Learning disability, physical support, memory and cognition	16 Clients	£133,511.82
Selborne Care Ltd	Learning disability, physical support	24 Clients	£206,442.26
The PLUSS Organisation Limited	Learning disability, autism, mental health, physical support, sensory support, social support, memory and cognition	63 Clients	£308,353.50
Yourway	learning disability, autism, physical support	14 Clients	70,062.72

3. THE PROPOSAL FOR PLYMOUTH

It is recommended to direct award a new contract to the incumbent Day Opportunities suppliers (10 contracts) for 2 years from 1st April 2023 until 31st March 2025 to enable strategic review and remodeling of the services. This is a total estimated contract value of £2,601,780.

Direct award will allow full strategic planning to take place, and ensuring the needs and views of clients are considered within the planning phase.

Key activities would include:

- Implementing new contracts with incumbent providers.
- Market engagement events with commissioned providers and other services within the City.
- Market engagement with service users.
- Working closely with Livewell colleagues, Community Outreach Team and ICB colleagues to ensure joint working and directions aligning.
- Benchmarking with other local authorities around their models of delivery.
- Development of business case for future service.

4. TIMESCALES

An indicative timescale is as follows:

Activity	Timescale
Cabinet consideration of business case	March 9 th 2023
Researching of other models / benchmarking	Summer 2023
Research and Design Phase - Working groups / market engagement events with key partners	Autumn / Winter 2023 onwards
Business case development	Early 2024